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UNITEDSTATES **ESAND EXCHANGE COMMISSION** 

Washington, D.C. 20549 ANNUAL AUDITED REPORT

**EORM X-17A-5** 

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

NNING 01/01/06 AND ENDING	12/31/06
MM/DD/YY	MM/DD/YY
A. REGISTRANT IDENTIFICATION	
Shepard & Vrbanac Securities, Inc. Steven C. Ingram, President	OFFICIAL USE ONLY
OF BUSINESS: (Do not use P.O. Box No.)	FIRM I.D. NO.
et - Suite 201	
(No. and Street)	
Ohio	44308-1803
(State)	(Zip Code)
 ER OF PERSON TO CONTACT IN REGARD TO THIS R 	
	330-253-2020 (Area Code - Telephone Number)
B. ACCOUNTANT IDENTIFICATION	(1100_000_1010)
ompany LLP	
LKOCE22ED	
S. Suite 700 Canton Ohio (City) MAR 2 1 2007 (State)	44702 (Zip Code)
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nt in United States or any of its possessions.	202
FOR OFFICIAL USE ONLY	
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	A. REGISTRANT IDENTIFICATION  Shepard & Vrbanac Securities, Inc. Steven C. Ingram, President  OF BUSINESS: (Do not use P.O. Box No.)  et - Suite 201  (No. and Street) Ohio  (State)  ER OF PERSON TO CONTACT IN REGARD TO THIS R  B. ACCOUNTANT IDENTIFICATION  NTANT whose opinion is contained in this Report*  ompany LLP  (Name - if individual translations and the provent)  S. Suite 700 Canton Ohio  (City) MAR 2 1 2007  THOMSON FINANCIAL  unitant  ent in United States or any of its possessions.

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

# OATH OR AFFIRMATION

I,	Steven C.	Ingram	, swear (or affirm) that, to the best of
mv k	nowledge and belie	f the accompanyi	ng financial statement and supporting schedules pertaining to the firm of
•	<del>-</del>		urities, Inc, as
of	December :		, 20 06, are true and correct. I further swear (or affirm) that
			prietor, principal officer or director has any proprietary interest in any account
	ified solely as that of		
Class	fried solery as that c	or a customer, exc	opt as follows:
, T. E.	- 210-		
	7/8/2		
<u> </u>	<u> </u>		
ກີ. ລີ			June Argray
. KA	THERINE A. DAKOTA,	Matana Pada	Signature
To A	`>: <b>rigs@ence -</b> Summit	County	
-	© Statewide Jurisdiction Commission Expires Commission	n Oblo	PRESIDENT & CEO
		BC 20, 2009	Title
		-26.6	
A	Notary Pa	blic	<del>-</del>
	report ** contains (	check all applicat	ble boxes):
	(a) Facing Page.		
	<ul><li>(b) Statement of Fir</li><li>(c) Statement of Inc</li></ul>		•
$\mathbf{x}$	d) Statement of Ch	anges in Financia	al Condition.
$\mathbf{X}$	e) Statement of Ch	anges in Stockho	lders' Equity or Partners' or Sole Proprietors' Capital.
			es Subordinated to Claims of Creditors. N/A
딮 [	(g) Computation of	Net Capital.	CD Description of Description Puls 15c2 2
	(h) Computation for	r Determination o	of Reserve Requirements Pursuant to Rule 15c3-3. Session or Control Requirements Under Rule 15c3-3.
X (	(1) Information Kei	ating to the Posse	explanation of the Computation of Net Capital Under Rule 15c3-1 and the
IAI (	J) A Reconcination for	n, menuanig appro r Determination o	of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k) A Reconciliation	n between the auc	dited and unaudited Statements of Financial Condition with respect to methods of
	consolidation.	I/A	
図 (	(l) An Oath or Affi	rmation.	11.0
	(m) A copy of the S	IPC Supplementa	l Report. N/A nadequacies found to exist or found to have existed since the date of the previous audit
[X] (	(n) A report describ	ing any material ir	nadequactes found to exist of found to have existed since the date of the previous audit
**Fa	or conditions of con	 fidential treatmen	nt of certain portions of this filing, see section 240.17a-5(e)(3).



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220 MARKET AVENUE, SOUTH SUITE 700 • CANTON, OHIO 44702

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#### **INDEPENDENT AUDITOR'S REPORT**

Board of Directors
Shepard & Vrbanac Securities Inc.
Akron, Ohio

We have audited the accompanying statement of financial condition of Shepard & Vrbanac Securities Inc. (the "Company") as of December 31, 2006, and the related statement of income, changes in shareholder's equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Shepard & Vrbanac Securities Inc. at December 31, 2006, and the results of their operations and their cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements, taken as a whole. The information contained in Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

HALL, KISTLER & COMPANY LLP

Hall Kistle & Co

Canton, Ohio February 19, 2007

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# STATEMENT OF FINANCIAL CONDITION

## SHEPARD & VRBANAC SECURITIES INC.

# December 31, 2006

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ASSETS		
Cash	\$	24,886
Accounts receivable-commissions		86,928
Prepaid renewal fees		7,130
Furniture & fixtures, net of accumulated depreciation of \$236,411		12,161
Deposit		50,000
	\$	181,105
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j		
<u>LIA'BILITIES AND SHAREHOLDER'S EQUITY</u>		
LIABILITIES		
Accounts payable-commissions		28,207
		28,207
SHAREHOLDER'S EQUITY		
Capital stock:		
Common, no par value:		32,500
250 shares issued, 122.5 shares outstanding Additional paid-in capital		183,000
Retained earnings		132,043
Less 127.5 shares of treasury stock, at cost		(194,645)
127.3 Shares of treasury stock, at cost	<del></del>	152,898
	\$	181,105

# STATEMENT OF INCOME

# SHEPARD & VRBANAC SECURITIES INC.

For the year ended December 31, 2006

REVENUES Commissions and fees Miscellaneous income Interest	\$ 520,369 38,840 21,479 580,688
EXPENSES	
Commissions and fees	172,095
Employee compensation and benefits	149,228
Occupancy	74,817
Legal and accounting	6,884
Communications and data processing	38,289
Office and printing	16,490
Exchange and clearing fees	10,257
Miscellaneous	34,580
Administrative	18,267
	520,907
	NET INCOME \$ 59,781

# STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY

# SHEPARD & VRBANAC SECURITIES INC.

For the year ended December 31, 2006

	COMMON STOCK	ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	TREASURY STOCK	TOTAL SHAREHOLDER'S EQUITY
Balance at January 1, 2005	\$ 32,500	\$ 105,000	\$224,556	\$(194,645)	\$ 167,411
Cash contributed	_	78,000	-	-	78,000
Net income	_	-	59,781	-	59,781
Dividends paid	<u> </u>		(152,294)		(152,294)
Balance at December 31, 2005	\$ 32,500	\$ 183,000	\$132,043	\$(194,645)	\$ 152,898

# STATEMENT OF CASH FLOWS

# SHEPARD & VRBANAC SECURITIES INC.

For the year ended December 31, 2006

Cash flows from operating activities:	
Net income	\$ 59,781
Adjustment to reconcile net income to net cash:	
Depreciation	11,757
Changes in assets and liabilities:	
(Increase) in accounts receivable - commissions	(38,895)
(Increase) in prepaid renewal fees	(7,130)
Decrease in accounts payable - commissions	 6,781
Net cash provided by operating activities	 32,294
Cash flows from financing activities:	
Dividends paid	(152,294)
Additional paid-in capital	 78,000
Net cash (used in) financing activities	(74,294)
Net (decrease) in cash	(42,000)
Cash at beginning of year	 66,886
Cash at end of year	\$ 24,886

#### NOTES TO FINANCIAL STATEMENTS

#### SHEPARD & VRBANAC SECURITIES INC.

December 31, 2006

## NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Organization and Nature of Business

The Company was incorporated under the laws of the State of Ohio on February 14, 1979. The Company is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of various exchanges and the National Association of Securities Dealers (NASD). Its principal office is located in Akron, Ohio, with satellite offices in Alliance, Ohio and Richmond, Virginia. The Company is a wholly-owned subsidiary of Jack-Son Financial Services, Inc. (an S-Corp).

#### Income Taxes

The Company with the consent of its shareholder has elected under the Internal Revenue Code to be taxed as an S Corporation. Under this election, the Company's taxable income flows to the shareholder. Therefore, no provision or liability for Federal income taxes has been included in these financial statements.

## Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Accounts Receivable - Commissions

Accounts Receivable consist of fees and commissions (net of trading and other expenses) from clearing organizations and registered investment companies. All receivables are considered by management to be fully collectible. Therefore, no allowance for doubtful accounts is considered necessary.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Furniture and Fixtures

Assets are carried at cost. Major additions and improvements are capitalized, while maintenance and repairs, including the replacement of minor items, are expensed as incurred. When retired or otherwise disposed of, the related carrying value and accumulated depreciation are cleared from the respective accounts. Depreciation is provided over the estimated useful lives of the related assets over the straight-line method from 5-7 years. Depreciation expense for the year ended December 31, 2006 amounted to \$11,757.

#### Deposit

A deposit totaling \$50,000 represents an interest bearing Escrow Account required to be held by Mesirow Financial, Inc. at December 31, 2006.

### Revenue Recognition

Commissions and related fee income are recorded on a trade-date basis as securities transactions occur.

#### NOTE B - COMMITMENTS AND CONTINGENCIES

#### **Building Lease**

The Company conducts its Akron operations from leased facilities under a non-cancelable operating lease that expires in June 2011. The Company subleased a portion of the office space beginning in September 2005. Rental expense, net of subleased portion, totaled \$47,616 including utilities and the Company's share of the building expenses of \$14,968 for the year ended December 31, 2006. The Alliance, Ohio and Richmond, Virginia offices have no leases or rent expense as they occupy very limited space and are not charged for its use.

The following is a schedule of the next five years of future minimum rentals under the lease at December 31, 2006:

2007	\$ 62,676
2008	62,676
2009	62,676
2010	62,676
2011	62,676

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## NOTE C - SIMPLE IRA PLAN

The Company maintains a Simple IRA Pension Plan covering all employees who earned \$5,000 or more, per year, during any two prior years of employment. The Company contributes a matching contribution to each eligible employee's Simple IRA equal to the employee's salary reduction contributions up to a limit of 1% of the employee's compensation for the year. Employee elective deferrals are limited to \$9,000 (\$10,500 if age 50 or older) per year. The Company's contribution for the year ended December 31, 2006 totaled \$0.

## NOTE D - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission (SEC) Uniform Net Capital Rule (rule 15c3-1) which requires the maintenance of \$50,000 minimum net capital as a broker who does not carry customers' accounts. The SEC requires that the ratio of the aggregate indebtedness to the net capital shall not exceed 15 to 1. As of December 31, 2006, the Company had net capital, as defined, of \$123,002 which was \$73,002 in excess of its required net capital of \$50,000, and the net capital ratio to aggregate indebtedness, as defined was .23 to 1.

# COMPUTATION OF NET CAPITAL UNDER SEC RULE 15c3-1

## SHEPARD & VRBANAC SECURITIES INC.

# December 31, 2006

NET CAPITAL		•	150.000
Total shareholder's equity	qualified for net capital	\$	152,898
Deduct nonallowable asse	ts:		
Furniture and fixtures	net of accumulated depreciation		(12,161)
Prepaid expenses			(7,130)
Net allowable commiss	sions receivable		(10,119)
			(29,410)
NET CAPITAL	BEFORE HAIRCUTS ON SECURITIES POSITIONS		123,488
Deduct haircuts on securit	ties:		
Trading and investmen	t securities		(486)
	NET CAPITAL	\$	123,002
İ			
TOTAL AGGREGATE IND	EBTEDNESS	\$	28,207
ļ			
COMPUTATION OF BASIC	C NET CAPITAL REQUIREMENTS		
Minimum net capital requ	<del>-</del>	\$	50,000
1			
Excess net capital at 1,500	)%	\$	73,002
		<u> </u>	***************************************
Excess net capital at 1,000	0%	\$	120,181
Ratio: Aggregate indebte	dness to net capital		.23 to 1

#### SCHEDULE II

# COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER SEC RULE 15c3-3

## SHEPARD & VRBANAC SECURITIES INC.

December 31, 2006

The Company operates under SEC Rule 15c3-3(k)(2)(i) (the Customer Protection Rule), clearing all transactions on a fully disclosed basis through its clearing firm (Mesirow Financial, Inc.) and therefore does not hold customer funds, safe-keep customer securities or have any customer accounts.

#### **SCHEDULE III**

# INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER SEC RULE 15c3-3

## SHEPARD & VRBANAC SECURITIES INC.

December 31, 2006

The Company operates under SEC Rule 15c3-3(k)(2)(i) (the Customer Protection Rule), clearing all transactions on a fully disclosed basis through its clearing firm (Mesirow Financial, Inc.) and therefore does not hold customer funds, safe-keep customer securities or have any customer accounts.



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Board of Directors
Shepard & Vrbanac Securities Inc.
Akron, Ohio

In planning and performing our audit of the financial statements of Shepard & Vrbanac Securities Inc. (the "Company") for the year ended to December 31, 2006, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by Shepard & Vrbanac Securities Inc. that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and by rule 15c3-3(e). We also made a study of the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from

unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with U.S. generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted the following matter involving the control environment, and its operation that we consider to be a material weakness as defined above. This condition was considered in determining the nature, timing, and extent of the procedures to be performed in our audit of the financial statements of Shepard & Vrbanac Securities Inc. for the year ended December 31, 2006, and this report does not affect our report thereon dated February 19, 2007. The Company has one bookkeeper who prepares disbursements, makes most deposits, reconciles the bank accounts and prepares monthly financial statements. We believe that the lack of segregation of duties is a material weakness due to the limited number of employees.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2006, to meet the SEC's objectives.

This report is intended solely for the use of management, the Board of Directors, management, the SEC, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

HALL, KISTLER & COMPANY LLP

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Canton, Ohio February 19, 2007

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